

PERSONAL DATA

Birthday: **June 2nd 1976**, age 36 e-mail: agustin@legroupindustries.com
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GRADUATION AND LANGUAGES

International Business Administration (1997 – 2001) Final score: A (90.6%)
 at UNA – Centro Universitário de Ciências Gerenciais – Belo Horizonte, **Brazil**
International Industrial Management (MBA, full-time 2002)
 at FHTE – Fachhochschule Esslingen Hochschule für Technik – Stuttgart, **Germany**
Economics at Universidade Nacional de Córdoba – **Argentina** (1996)
International Marketing at IES – **Argentina** (1996)

Fluent speaking and writing:
**English, Italian,
 Portuguese, and Spanish**

Basic knowledge:
French and German

PROFESSIONAL EXPERIENCE

LE Group Industries, LLC, GOVEN Investments, LLC (Miami, USA) LE GROUP Ind. Corp. (Tianjin, China)	07/2008 to current
<ul style="list-style-type: none"> - Owner / general manager - Trading company of food commodities, furniture, and building materials. - Sourcing and reselling grains from South America 	
Global Investment Alen, LLC (Miami, USA)	11/2012 to 04/2013
<ul style="list-style-type: none"> - COO – Chief Operating Officer - General office management tasks - Rice, Sugar, Oil, Coffee Beans, Soy Beans commodities trading 	
Export Executive at SIERRA Móveis Ltda. (Gramado, RS, Brazil)	01/2009 to 07/2010
<ul style="list-style-type: none"> - Sourcing new export businesses for the largest high end furniture manufacturer in Brazil. - Managing and hiring of commercial representatives, shipments logistics, international accounts payable, and international marketing. - Participating in trade shows in USA, Brazil, Italy, and Panama. Business trips to Peru and Dominican Republic also. 	
Export Manager at CITAB / BRAEX Ltda. (São Paulo, SP, Brazil)	10/2004 to 07/2008
<ul style="list-style-type: none"> - Managing the import and export in Brazilian manufacturer and trading company of building materials, what comprises international logistics, customer service, and international finance besides export sales. - Importing of equipments, moulds, and raw materials. - Selling building materials, acting in tradeshow in London, Angola (Africa) and several business trips to USA, Bolivia, South Africa, Venezuela, Cuba, China. Sourcing of new business and hiring of customs and logistics agents nationwide and abroad. - Managing export tax benefits and international accounts payable. 	
Import Export Manager at Domus Slate / Doimo Group S.p.A (Ribeirão das Neves, MG, Brazil)	01/2003 to 05/2004
<ul style="list-style-type: none"> - Managing the international business tasks for this Brazilian subsidiary of an Italian multinational group manufacturer of furniture and game products. - Coordinating of the international logistics, documentation, customer service, international finance, and export sales. - Developing marketing actions, such as publicity in American magazines and exhibitions in trade shows in Miami, Las Vegas, and Brazil. - Coordinating of the imports, logistics and customs clearance of machinery and raw material. Resolution of customs issues in Norfolk, Virginia. 	
Import Export Supervisor at SILA DO BRASIL Ltda. SHI Group S.p.A. (Contagem, MG, Brazil)	07/2000 to 07/2002
<ul style="list-style-type: none"> - Contacting customers and suppliers overseas for this subsidiary of an Italian multinational manufacturer of auto parts. - Hiring logistics and customs clearance agents, composition of the export pricelist, purchasing pricelist control, management of the international logistics, financial and development of new suppliers. - Administration and resolution of fiscal issues in customs in Brazil, Italy, and Argentina. Business trips to Italy, Brazil, and Argentina - Coordinating the just-in-time international logistics supply chain. 	
INTERNSHIPS	1996 to 1999
NATIONS Export Trading Company, LLC (McAllen, Texas, USA) <ul style="list-style-type: none"> - Development of export activities from USA to Mexico on the Texas border. Development of the website. 	
WINNERS / CDL / FIAT ALLIS (Belo Horizonte, MG, Brazil) <ul style="list-style-type: none"> - Development of suppliers overseas. Coordination of import processes and resells of Asian products. - Import consulting and training services for retailers, marketing planning, fiscal classification as per the international harmonized system. - International purchasing of components for manufacturer of agriculture tractors. 	
FIAT AUTO Argentina S.A. (Córdoba, CBA, Argentina) <ul style="list-style-type: none"> - Servicing expats in this subsidiary of Fiat industry in Argentina, offering aid for these employees, such as: documentation, reception, housing, budgeting their living costs. Frequent trips to Buenos Aires. 	